



Delivering **reliable** solutions

## Success story

# Haulage

With an exemplary on-time record, notable experience in problem solving and providing transport solutions for difficult locations, over-size goods and unique requirements.

SAE 's haulage services can provide:

- Single pallets to full trailer loads
- Timed or sequenced deliveries
- Liaison with receiving clients
- Capability for huge, fragile, tiny, hazardous, or sensitive products
- Difficult places reached and serviced with specialist vehicles
- High profile locations
- Storage, fulfilment and packing
- Assembly and disassembly

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**Imedco**, manufacturers of copper shields for MRI and MSI scanners, needed these delicate, but huge items (over 6m x 4m) delivered into hospitals around the UK. However, the pieces needed to be delivered in sequenced shipments, so each hospital could install them in stages.

SAE offered their considerable experience at the planning stage of this huge operation and put together a bespoke package to provide all the services required:

- Careful unloading of delicate shields arriving by lorry from Switzerland
- Flexible, tailored, safe storage
- Liaison with receiving hospitals
- Timed, phased deliveries
- Supply of specialist vehicles, including a "Hi Ab" which has a crane in-built

**SAE have successfully delivered many 'copper rooms' for hospitals, extending their MRI and MSI scanning capability.**

**DDD Group** have very specific haulage requirements. DDD manufacture, distribute and provide health and beauty products to a wide range of independent retailers.

SAE are tasked with meeting the industry's strict requirements for deliveries - usually timed deliveries and often in the middle of the night. Delivering full trailer loads of 26 pallets, SAE are proud to partner with DDD to ensure that their customers are satisfied.

**Matt Taylor, Project Planner** said *"SAE have been instrumental in providing a seamless bulk haulage service into our network of retail clients. It doesn't matter what size of load we ask them to deliver, nothing is too much trouble especially when they have to meet unsociable delivery times. We wouldn't hesitate to recommend them."*





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**Trinity Scientific** is one of the UK's leading analytical laboratories, providing analysis and testing for clients across the pharmaceutical industry. Any deliveries to Trinity Scientific are by nature, highly specialised. With highly volatile liquids and pharmaceuticals every delivery requires the utmost care and attention to detail. Trinity Scientific promises a 10 day turn around on test results - so on-time every time is something that is expected when it comes to their logistics. With their experience in healthcare logistics for some of the biggest names in the industry, SAE are perfectly placed to give every delivery the attention it needs.

**Shakeem Akhgar** said *"They understood our needs perfectly and we are very happy with their service."*

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From small, bespoke taps, to large and fragile designer baths **Sachelle**, specialists in designer sanitary wear, needed an expert in storage, fulfilment and delivery. With over 40 years in the business, SAE have the crucial infrastructure and skills to help.

It was essential that large value items were given the appropriate care and receipt on delivery was essential to avoid disputes.

SAE ensure:

- Trained drivers thoroughly check the correct items are delivered to site
- 'Clear & clean' signatures are always collected, especially with multiple contractors
- A timed delivery service is used to guarantee the site is ready for receipt
- Items are always stored, packaged and delivered in pristine condition

**Fibrerod** are manufacturers of reinforced plastic rod, tube and profile in glass or carbon or even hybrid reinforcement.

These products have multiple uses but can create logistics issues for many suppliers. SAE undertake loads of bespoke manufactured plastic used as golf flag poles, sailing ribs, railway barriers. These awkward rod lengths vary from 3m up to 13m (full trailer length). Luckily this isn't any problem for SAE's modern fleet. They are able to meet every requirement with full vehicle loads to all corners of UK on dedicated basis from Plymouth, Runcorn and all locations in-between.

**Jaimie Holland** commented *"What a great team you have there at SAE! It doesn't matter who I deal with I know I can always rely on the job being done. They always find ways of ensuring a cost effective delivery without any compromise on service. May I also give credit to your drivers. Again they are friendly and very helpful and will go out of their way to assist. Keep up the good work you make my life so much easier."*

